

Essar: Radio Replacement Project

Clarification Questions

Note: questions are provided subject to the conditions noted within the documents listed at www.teswireless.com.

No	Question	Raised By	Answer	See:
1	How many new masts will be required, where, and what height?	Hemant Raste	One new mast will be required at the shop location and to be built to a height of 15m.	Budgetary Pricing Quote TAIT/MOTOROLA section 1.6
2	What is included within the mast price?	Hemant Raste	Earthing, lightning protection, design, fabrication, erection, craneage, anti-climb & fall arrest systems.	Budgetary Pricing Quote TAIT/MOTOROLA section 1.6
3	What is not included within the mast price?	Hemant Raste	Tower pricing is subject to survey, with ground works & equipment room provision by Essar. We were asked to quote on this basis – however, can offer indicative pricing (subject to survey) for ground works and equipment room if required.	Budgetary Pricing Quote TAIT/MOTOROLA section 1.6
4	What is included within the pricing for maintenance – section 4.1?	Hemant Raste	This is the manufacturer enhanced warranty in respect of the radio system infrastructure hardware and terminals. It is provided at no additional cost. It is important to remember that this is a “return to base” warranty – this means that to preserve system continuity in the event of a hardware failure a “spares holding” and duplicated central node is recommended.	Budgetary Pricing Quote TAIT/MOTOROLA section 4 (maintenance) Section 1.1 (duplicated central node) Section 1.5 (system spares)
5	Is maintenance pricing offered subject to the continuance of the current arrangement in respect of Neal Jones?	Hemant Raste	Yes, the pricing is offered in addition to, and subject to, the continuance of a full time onsite radio engineer.	Budgetary Pricing Quote TAIT/MOTOROLA section 4
6	What is included in the maintenance offerings?	Hemant Raste	In respect of office hours maintenance: daily remote health check, annual system calibration and spares fleet management. In respect of 24/7: in addition to the above – out of hours site attendance within 4 hours.	Budgetary Pricing Quote TAIT/MOTOROLA section 4
7	Where will the spares holding be kept?	Hemant Raste	This can be either TES or Essar. However, engineers will need access 24/7.	Budgetary Pricing Quote

				TAIT/MOTOROLA section 4
8	What equipment is included in the spares holding?	Hemant Raste	This is listed on page 3 of the indicative pricing documents. This is listed as “core network spares”. It is assumed that the indicative 500 hand portable radio fleet is inclusive of spares.	Budgetary Pricing Quote TAIT/MOTOROLA Page 3 – see “core network spares”